

NELSON DOAN

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EDUCATION

The University of Texas at Austin Bachelor of Business Administration, Finance December 2017
Overall GPA: 3.55

EXPERIENCE

Red Nails LLC – *Owner*; Irving, TX January 2018 – August 2019

- Acquired and restructured a declining business that was grossing \$425,000 annually to grossing \$600,000
- Implemented processes to decrease customer abandonment and increase customer retention thus increasing revenue by 40%
- Managed recruitment and training of nail technicians to increase employee retention
- Administered daily operation to ensure policies were adhered to and resolved any problems that arose

Accenture – *Tech Consultant*; Austin, TX April 2017 - December 2017

- Tracked and compiled cases against child predators using in-house programs and proprietary tools. The client forms cases against certain rings and then escalates it to the appropriate law enforcement agencies to take action
- Created a quip to clarify the inconsistencies that were present in our line of work. It helped in the creation of future protocol
- Maintained a 99% completion and accuracy rating throughout the 9 months of work

PERSONAL PROJECT

Automate Financial Data Collection November 2019 – December 2019

- Integrate Alpha Vantage free financial API into previous mean-variance optimizer project for practice and solidify my understanding of Python

Mean-Variance Optimizer August 2018 – December 2018

- Built a basic mean-variance optimizer model to gain a deeper understanding between expected return and risk of multiple financial products in a portfolio which resulted in an 8.6% return in a paper portfolio

ACADEMIC PROJECTS

Finance 377-1 High-Net-Worth Individual Investor Project – *Client: Hank E.* Fall 2017

- Established an investor profile, determined investment returns and identified potential risks
- Constructed a portfolio based off of his risk tolerance and investment horizon that resulted in a 6.4% return

Real Estate 376G Springtown Case Study – *Client: Endeavor Real Estate Group* Fall 2017

- Generated two discounted cash flow financial models for the two-possible course of actions that Endeavor was confronted with
- Analyzed and interpreted the result of the two DCF's and presented the conclusion to Endeavor's representatives

ADDITIONAL INFORMATION

Computer Skills: Microsoft Word, Excel, PowerPoint, Bloomberg

Certifications: Microsoft Office Specialist Certification (2016), CPR Certified, Real Estate

Languages: Fluent in Vietnamese and English

Technologies: Python/Pandas, SQL, Javascript/HTML/CSS

GitHub: <https://github.com/NelsonDoan>